

ALTMAN WEIL GLOBAL



FIRST GLOBAL LEGAL CONSULTANCY LAUNCHED

Newtown Square, PA, London, Hong Kong, April 14, 2009 – Three market leaders in legal management consulting today announced the formation of the first and only truly global legal consultancy through a strategic alliance of their organizations. The alliance, which will operate under the banner of Altman Weil Global, is formed by Altman Weil, Inc. headquartered in the United States, Jomati Consultants, LLP, based in the UK, and Professional Development Asia Limited (PDA) in Hong Kong.

“Altman Weil Global’s geographic reach will match the increasing demand from our large law firm and corporate law department clients to work seamlessly across offices and markets in key jurisdictions worldwide,” said Altman Weil, Inc. President, Ward Bower.

Members of the alliance have long and successful records advising law firms and law departments on strategy and management, and in-depth knowledge of the markets in which they operate. Together they offer a strong, credible, on-the-ground capability in all key legal markets and the ability to move among those markets.

“Global law firms and law departments need management advice from a global perspective,” said Jomati founder and principal, Tony Williams. “Since 2005, Altman Weil and Jomati have been allied to serve the US, UK and European markets. This new alliance extends our ability to serve clients effectively.”

Over the last two decades, large US law firms made significant investments in UK and European offices and acquisitions. Leading UK firms looked to New York and Europe for expansion opportunities. In the last ten years, many of the same firms have set their sights on Asia. Multi-national corporations with internal legal functions have followed the same track.

“Asian offices are often the hardest for law firms to create and integrate and there are many cultural factors which come in to play. Corporate law departments face particular challenges operating across multiple jurisdictions in the Asia Pacific region and beyond,” said PDA principal, David Tully. “Having an advisor who understands the nuances of the local market can make all the difference.”

About Altman Weil, Inc.

Founded in 1970, Altman Weil, Inc. is dedicated exclusively to the legal profession. It provides management consulting services to law firms, law departments and legal vendors worldwide. The firm is independently owned by its professional consultants, who have backgrounds in law, industry, finance, marketing, administration and government. More information on Altman Weil can be found at www.altmanweil.com.

About Jomati Consultants

Founded in 2002 by Tony Williams, the former global managing partner of Clifford Chance and Andersen Legal, Jomati Consultants LLP is a leading UK-based international management consultancy specializing in the legal profession. Its consultants have held worldwide level senior roles in law firm management, as general counsel and as providers of financial advice and services to law firms. More information on Jomati can be found at www.jomati.com.

About Professional Development Asia

Based in Hong Kong, Professional Development Asia provides consultancy services to law firms and corporate law departments across the Asia Pacific Region, with a particular focus on China. PDA's consultants have an established track record in both legal organization management and regional expansion strategies. More information on Professional Development Asia can be found at www.pd-asia.com.

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